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QUESTION 1

Which HP innovation allows a customer to connect multiple switches into a single virtual device?

- A. Intelligent Management Center (IMC.
- **B. Smart Connect**
- C. Intelligent Resilient Framework (IRF)
- D. Virtual Connect

Correct Answer: C

HP IRF provides software virtualization technology to connect multiple network devices through physical IRF ports and perform necessary configurations, and then these devices are virtualized into a distributed device. (Study guide p.18)

QUESTION 2

A customer needs a campus LAN networking solution that supports traditional desktops and wireless devices. How can you distinguish HP from competing solutions?

- A. Explain that HP does not offer wireless solutions because its networks work with the customer\\'s choice of wireless vendor.
- B. Explain that HP provides simplified network solutions based on open standards that unify management of wired and wireless connectivity.
- C. Explain that HP provides the only end-to-end solution based on proprietary wireless optimization technologies.
- D. Explain that competitors only offer 1- or 2-tier solutions, but HP offers full 3-tier wired and wireless solutions.

Correct Answer: B

Reference: http://h17007.www1.hp.com/us/en/networking/solutions/wlan/index.aspx

QUESTION 3

How do HP FlexNetwork solutions reduce total cost of ownership (TCO)? (Select two)

- A. They host virtual machines (VMs) with polled compute, storage and solutions
- B. They help administrators easily add topology tiers to meet modern data center needs
- C. They met customers needs with fewer devices and ports
- D. They segment management teams across silos
- E. They reduce maintenance and ongoing administrative costs

Correct Answer: CE



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Flatter networks mean fewer devices and fewer ports, for lower TCO. (Study guide p.28)

QUESTION 4

Which type of HP servers save space and pool power, cooling, and management resources? (Select two.)

- A. Mounted
- B. Tower
- C. Blade
- D. Cartridge
- E. Rack

Correct Answer: CD

Moonshot server cartridges are ideal for dedicated workloads, and fit in a system chassis providing shared power, cooling, and management resources for the server cartridges. (Study guide p.15)

Blade servers are ideal for data centers and for use with external storage, and offer maximum computing power in space, power, and cooling saving designs.

The ProLiant BL family is a community of servers where functionality that is dedicated and specialized is separate and everything that is common is shared. (Study guide p.14)

QUESTION 5

Which IT concern is most related to users\\' demands for mobile access?

- A. the lack of security for encryption keys on workflows moving In the cloud
- B. the pressure to respond quickly to rapidly-changing technologies
- C. the difficulty in scaling network capacity for the Increase in traffic
- D. the difficulty in collecting, analyzing, and querying rapidly growing data

Correct Answer: C

Responding to the demand for mobile access: Most legacy network infrastructures were not built to allow consumeroriented devices to access corporate data and applications. Lack of network capacity and scalability and Wireless Local Area Network were not originally designed to cope with the huge traffic demands of consumer devices, and support for devices that need to connect is a big consideration (Study guide p.33)

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