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QUESTION 1

Which questions are examples of small business server qualification questions? (Select three.)

- A. Do you need to consolidate calendars and files among employees?
- B. Do you struggle with keeping consistent files among employees?
- C. Do you have multiple locations?
- D. Do you have files that should be restricted to certain employees only?
- E. Do you have a website?

Correct Answer: ABD

QUESTION 2

The HP Imaging and Printing Group (IPG) helps shape the future of digital imaging and printing. Which product is NOT part of the IPG portfolio?

- A. HP Business Laptops
- B. HP Photosmart Printers
- C. HP Ink, Toner, and Paper
- D. HP Laserjet Printers

Correct Answer: A

QUESTION 3

Why does HP win in the server market?

- A. reduced complexity with infrastructure management tools such as Insight Control Remote Management, Data Center Power Control, Intelligent Power Discovery, and Insight Remote Support Software
- B. complex visualization without pre-configured bundles that can be readily implemented
- C. "single pane-of-glass" management software for simplified lifecycle management across wired and wireless networks with integrated policy control and security for seamless operation and lower maintenance and support costs
- D. long-term emphasis on low acquisition costs as opposed to overall value and return on investments (ROI)

Correct Answer: A

QUESTION 4



How can you help to ensure the priority of the voice network for adequate communication?

- A. Run IP phones on the same network as data traffic.
- B. Add a managed switch and segregate the IP phones and data traffic.
- C. Implement an unmanaged switch to separate the voice and data onto separate VLANs.
- D. Maintain a legacy Wireless Access Point that does not support the latest high speed protocols.

Correct Answer: B

QUESTION 5

What is the HP solution for data recovery uncertainty?

- A. HP Insight Control Manager
- B. HP Care Pack Service
- C. MS Sharepoint
- D. HP Data Protector Express

Correct Answer: D

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