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QUESTION 1

What is the poorest resource for finding information about midmarket server positioning?

A. annual reports emphasizing investor relations

B. industry reports

C. competitor\\'s server web pages

D. competitor\\'s server press releases

Correct Answer: A

QUESTION 2

Which description is characteristic of HP Technology Services?

A. proactive services at affordable price points that fit particular environments and situations

B. reactive services those are unrelated to management and deployment of IT solutions

C. reactive services that focus on either affordability or results, but not both

D. proactive services that help lower costs, but do not help increase availability

Correct Answer: A

QUESTION 3

Connecting is one of the IT enabled activities within the HP Just Right IT program. Which statement best describes Just Right IT connecting?

A. managing important files, information, and data in a manner that is secure and easy to manage

B. linking networking solutions to boost productivity and customer management

C. making amazing things - whether it\\'s a product, a service or a marketing piece - with the most appropriate tools for the job

D. looking like a pro with digital imaging as well as capturing data found in print pieces

Correct Answer: C

QUESTION 4

Which ProLiant advantages should you share with a customer in a competitive situation? (Select three.)

A. lower noise levels

B. smaller footprints

C. efficient power supply

D. supports Windows Server and stores files

E. improved network bandwidth

F. improved data compression

Correct Answer: ABC

QUESTION 5

In response to business growth, some companies add new IT hardware without having a clear IT strategy or plan to keep up with that growth. What is this IT trend called?

A. cloud computing

B. consolidation

C. sprawl

D. business protection

Correct Answer: C

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