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QUESTION 1

Which description is characteristic of HP Technology Services?

- A. proactive services at affordable price points that fit particular environments and situations
- B. reactive services those are unrelated to management and deployment of IT solutions
- C. reactive services that focus on either affordability or results, but not both
- D. proactive services that help lower costs, but do not help increase availability

Correct Answer: A

QUESTION 2

How can you help to ensure the priority of the voice network for adequate communication?

- A. Run IP phones on the same network as data traffic.
- B. Add a managed switch and segregate the IP phones and data traffic.
- C. Implement an unmanaged switch to separate the voice and data onto separate VLANs.
- D. Maintain a legacy Wireless Access Point that does not support the latest high speed protocols.

Correct Answer: B

QUESTION 3

Your customer complains that when files are shared, version management and the filing model are inconsistent. What is an appropriate solution for this customer pain point?

- A. a managed switch
- B. Data Protector Express
- C. a ProLiant Server with Microsoft SharePoint Server
- D. a DAT storage solution

Correct Answer: C

QUESTION 4

Sharing, Connecting, Creating, Storing, and Printing are the IT-enabled activities that serve as the pillars for which HP solution offering?

- A. HP Midsize Business Center



- B. HP Just Right IT for Small Business
- C. HP SMB Solutions
- D. HP Authorized Reseller Solutions

Correct Answer: C

QUESTION 5

Which statement is characteristic of the HP Midsized Business Center?

- A. It is a one stop shop for all of HP's service solutions.
- B. It is another name for HP Just Right IT.
- C. It stresses manage, grow, and protect as keys for midmarket IT success.
- D. It stresses sharing, connecting, creating, storing and printing as the key midmarket pillars.

Correct Answer: C

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