



C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP6

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QUESTION 1

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Material availability date
- C. Confirmed delivery date
- D. Replenishment lead date

Correct Answer: B

QUESTION 2

What do you have to consider when you assign sales organizations to company codes during the configuration of SD and FI? (Choose two)

- A. A sales organization can be assigned to several company codes.
- B. Sales organizations are assigned to company codes indirectly using the sales area.
- C. Several sales organizations can be assigned to one company code.
- D. Each sales organization is uniquely assigned to one company code.

Correct Answer: CD

QUESTION 3

Your customers submit payment for open accounts receivables by referring to the sales order document number, not the invoice number. You maintain the Customizing settings so that the sales document number is transferred as the reference number in the accounting document.

What do you need to consider when transferring the sales order document number as a reference number to Financial Accounting (FI)?

- A. The sales revenues will be posted to a different account in FI when you use the sales order number as the reference number.
- B. Using the sales order number as the reference number will lead to a posting block. You will have to release billing documents for transfer to FI.
- C. Using the sales order number as a reference number could lead to an invoice split.
- D. You have to maintain copy control entries from order-related billing documents to FI accounting documents

Correct Answer: C



QUESTION 4

How do the sales document types "rush order" and "cash sales" differ? (Choose two)

- A. When you save a cash sales document, the delivery is created automatically. For rush orders, this must be done manually.
- B. For rush orders, the same billing type can be used as for cash sales, but the account determination has to be different than for cash sales.
- C. For cash sales, delivery creation is not necessary. For rush orders, delivery creation is necessary.
- D. For cash sales, the customer receives an invoice output instead of an order confirmation output. For rush sales, this is not done.

Correct Answer: BD

QUESTION 5

How does SAP make new functions of the SAP ERP system available to the customer?

- A. Via enhancement packages
- B. Via Support Packages
- C. Via best practices
- D. Via add-ons

Correct Answer: A

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