



C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
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QUESTION 1

Which of the following are characteristics of value contracts? (Choose two)

- A. Value contracts have schedule lines.
- B. Value contracts require release orders.
- C. Value contracts cannot perform an availability check (ATP).
- D. Value contracts can have any target quantity.

Correct Answer: BC

QUESTION 2

In which of the following scenarios can you use the material listing function?

- A. To set a list of materials that the customer can buy
- B. To generate a detailed report about materials
- C. To set a list of materials that the customer cannot buy
- D. To group materials to different lists

Correct Answer: A

QUESTION 3

Which of the following are split criteria that prevent the combination of sales orders into one delivery document? (Choose three)

- A. Incoterms
- B. Ship-to party
- C. Goods issue date
- D. Shipping point
- E. Plant

Correct Answer: ABD

QUESTION 4

What can you do if you configure only the account group when you define Account Groups and Field Selections for Customers?



- A. You can hide fields in the customer master.
- B. You can create and add new fields to the customer master.
- C. You can determine the account determination procedure.
- D. You can define two number ranges per account group.

Correct Answer: A

QUESTION 5

What do you have to consider when you assign sales organizations to company codes during the configuration of SD and FI? (Choose two)

- A. A sales organization can be assigned to several company codes.
- B. Sales organizations are assigned to company codes indirectly using the sales area.
- C. Several sales organizations can be assigned to one company code.
- D. Each sales organization is uniquely assigned to one company code.

Correct Answer: CD

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