



C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP6

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QUESTION 1

What steps are included in the cash sales process? (Choose two)

- A. When you save the cash sales, the system prints a document BA00 that can be given to the customer as an order confirmation.
- B. When you save the cash sales, the system prints a document that can be given to the customer as an invoice. This document is controlled with output type RD03.
- C. When you save the cash sales, the system automatically creates a delivery.
- D. When you save the cash sales, there is no need for a delivery and goods issue posting because the customer receives the products immediately.

Correct Answer: BC

QUESTION 2

How do the condition type and condition records for rebate agreements vary in comparison to condition types and records for standard discounts? (Choose two)

- A. In the maintenance of scales
- B. In the maintenance of accrual rates within condition records
- C. In the usage of different calculation types
- D. In the usage of different condition classes

Correct Answer: BD

QUESTION 3

During quotation processing, a new quotation header text should be entered by the users.

Which configuration is necessary?

- A. A new text type has to be created and assigned to the respective document type.
- B. An access sequence has to be assigned to the text object.
- C. You have to create a new text type and add it to the respective text determination procedure.
- D. You have to decide whether texts are referenced or copied for the relevant item categories.

Correct Answer: C

QUESTION 4



Your company wants to have a new condition record for freight costs. The condition type should consider the gross weight of all the order items and handle the following scale:

From 0 kg - 8 EUR

From 1 kg - 12 EUR

From 5 kg - 16 EUR

From 10 kg - 20 EUR

Which of the following do you have to configure in the condition type to meet this requirement? (Choose two)

- A. Set the Exclusion indicator to net price.
- B. Set the calculation type to fixed amount.
- C. Select the Header condition checkbox.
- D. Select the Group condition checkbox.

Correct Answer: BD

QUESTION 5

In which of the following master records can partial delivery agreements be stored? (Choose two)

- A. In the material master record
- B. In the customer master record
- C. In the customer material info record
- D. In the condition master record

Correct Answer: BC

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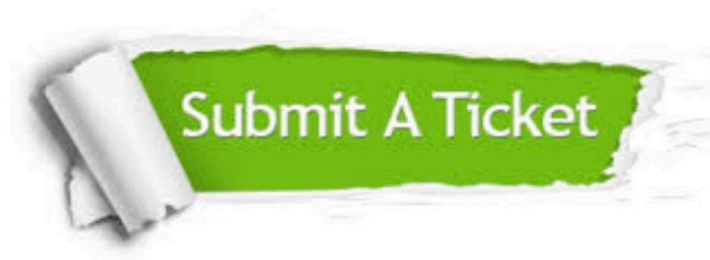
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