

# **C\_TCRM20\_72Q&As**

SAP Certified Application Associate - CRM Fundamentals with SAP CRM 7.0 EHP2

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#### **QUESTION 1**

Where in Customizing do you assign access sequences for the partner functions?

- A. Within the partner function category
- B. Within in the relationship category
- C. Within the Partner determination procedure
- D. Within transaction type

Correct Answer: C

#### **QUESTION 2**

Which Customizing object is not freely definable in partner determination?

- A. Access sequence
- B. Partner function category
- C. Partner function
- D. Partner determination procedure

Correct Answer: B

#### **QUESTION 3**

Which of the following are controlled directly by a business role? Note: There are 3 correct answers to this question.

- A. The assignment of the role configuration key and the associated PFCG role
- B. The navigation bar profile
- C. The role profile key for access to SAP GUI-based transactions
- D. The assignment of layout profiles, technical profiles, and function profiles
- E. The assignment of users to a position in the organizational model

Correct Answer: ABD

#### **QUESTION 4**

Which of the following describes an accurate SAP CRM user interface strategy?

Note: There are 3 correct answers to this question.



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- A. Administrators use the CRM WebClient UI.
- B. Administrators use the SAP GUI.
- C. Administrators use the People-Centric UI.
- D. Advanced business users use the SAP GUI.
- E. Business users use the CRM WebClient UI.

Correct Answer: ABE

#### **QUESTION 5**

In Account Management in SAP CRM, number assignment is determined by which of the following objects during account creation?

- A. Account classification
- B. Business partner category
- C. Grouping
- D. Role

Correct Answer: C

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