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QUESTION 1

One of the basic concepts in SAP ERP is the creation of documents.

What is a "document" according to SAP terminology?

- A. An official report that a user prints out on a regular basis
- B. A printout of any posting made within SAP ERP
- C. An element of the Business Process Procedures Documentation provided by Best Practices
- D. A set of data records that is generated when a transaction is carried out

Correct Answer: D

QUESTION 2

Assume that a vendor supplies a group of affiliated companies.

Which master data segments of the vendor master record should contain common data for all companies? (Choose two)

- A. Company code data
- B. General data
- C. Purchase organization data
- D. Plant data

Correct Answer: BC

QUESTION 3

Along with SAP NetWeaver Business Client (NWBC), SAP provides a NWBC demo kit for partners. This contains the welcome page and workbenches to enhance the user interface.

What are the required steps to install and run the NWBC demo kit? (Choose three)

- A. Configure the user interface according to your specific needs.
- B. Import the transport request from the NWBC demo kit into your system.
- C. Download the NWBC demo kit from the SAP Help Portal under alias /bestpractices.
- D. Download the NWBC demo kit from the SAP Service Portal under alias /bestpractices.
- E. Order the NWBC demo kit per OSS message with reference to SAP Note 1040010.



Correct Answer: ABD

QUESTION 4

A customer has a requirement for segment reporting. They implement cost centre and profit centre accounting as well as accounts payable, accounts receivable, and general ledger modules.

Which master data components are used to provide the segment split? (Choose two)

- A. General ledger account
- B. Profit centre
- C. Vendor
- D. Customer
- E. Cost centre

Correct Answer: BE

QUESTION 5

For what reasons would you recommend SAP Business All-In-One solutions to a midsize company with specific industry needs? (Choose two)

- A. It is a comprehensive integrated solution appropriate for midsize companies.
- B. It is only available as an on-demand solution consisting of SAP applications for companies with limited budgets.
- C. It is a bundle of SAP applications, predefined business processes, packaged services, and a methodology to position and implement it.
- D. It is an industry-specific solution with lower consulting rates for implementation services.

Correct Answer: AC

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