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QUESTION 1

Which allocation method should be used to allocate utility costs (heating, lighting, water etc.) to receiving cost centers whilst retaining the original nature of the cost?

- A. Periodic allocation
- B. Settlement
- C. Assessment
- D. Distribution

Correct Answer: D

QUESTION 2

One of the basic concepts in SAP ERP is the creation of documents.

What is a "document" according to SAP terminology?

- A. An official report that a user prints out on a regular basis
- B. A printout of any posting made within SAP ERP
- C. An element of the Business Process Procedures Documentation provided by Best Practices
- D. A set of data records that is generated when a transaction is carried out

Correct Answer: D

QUESTION 3

Proper expectation management with the customer is crucial to the overall success of the project.

How do you ensure that the customer's expectations are set properly before engagement?

- A. Qualify the solution to the prospect during the delta requirements phase
- B. Position the change order process in the realization phase
- C. Position the change management process in the go-live and support phase
- D. Define and agree upon the scope before the start of the project

Correct Answer: D

QUESTION 4



Which components are part of the SAP Business All-in-One solutions? (Choose three)

- A. Preconfigured business processes
- B. Help portal
- C. NetWeaver Business Client
- D. Documentation and training material
- E. GuiXT

Correct Answer: ACD

QUESTION 5

Which currency types are available for budgeting on internal orders? (Choose three)

- A. Controlling area currency
- B. Object currency
- C. Company code currency
- D. Freely-definable currency
- E. Transaction currency

Correct Answer: ABD

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