CPSM1^Q&As

Foundation of Supply Management

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QUESTION 1

Employees who posses a desirable knowledge, for example in the area of contract negotiations, and are hired for their mental skills are referred to as:

A. Skilled workers

B. knowledge workers

C. supply management workers

D. decision makers

Correct Answer: B

QUESTION 2

The process which begins by understanding the product such as its value, its physical characteristics such as length, height, width, and weight and its fragility is called:

A. Packaging optimization

B. Product optimization

C. Process Throughput

D. Flood flow gain

Correct Answer: A

QUESTION 3

The supply management professional may use which mean to resolve the logical conflicts?

A. Litigation

B. Negotiation

C. Acceptance

D. All of the above

Correct Answer: D

QUESTION 4

A standard of point of reference used in measuring or judging an organization\\\'s performance according to selected

criteria is called:

A. Performance assessment

B. Benchmarking

C. Process revelation

D. None of the above

Correct Answer: B

QUESTION 5

A distribution system in which freight moves in and out of a distribution center or point without ever being stored there is referred to as:

A. Mild-wharfing

B. Water-fronting

C. Cross-docking

D. Disembarking

Correct Answer: C

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