

# **CPCM**Q&As

Certified Professional Contracts Manager(CPCM)

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#### **QUESTION 1**

action i
A contract Management Maturity Model has how many levels in total?
A. 2
B. 4
C. 5 D. 6
Correct Answer: C
QUESTION 2
Senior management is involved in providing input and approval of key procurement decisions and documents in which level of CMM model:
A. basic
B. advanced
C. mature
D. structured
Correct Answer: D
QUESTION 3
Lucent\\'s program management organization rapidly went through which four distinct phases:
A. Awakening, implementing, production, enterprising
B. Awakening, implementing, professionalizing, integration
C. Awakening, implementing, professionalizing, enterprising
D. Awakening, dealing, professionalizing, enterprising
Correct Answer: C

#### **QUESTION 4**

To build successful partnerships, business typically look for which of the following ingredients?

A. Complementary strength



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- B. Common customer base
- C. Chemistry
- D. All of the above

Correct Answer: D

#### **QUESTION 5**

Fixed weights are established only after determining the raw scores.

A. True

B. False

Correct Answer: B

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