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### QUESTION 1

You are the business analyst for your organization and you're working with Adam on business analysis processes. Adam allows the business analysis activities and resources to exist in support of the organization. Of the following, what type of business analysis stakeholder is Adam?

- A. Project manager
- B. Domain subject matter expert
- C. Sponsor
- D. Regulator

Correct Answer: C

Adam is the sponsor. The sponsor allows the business analysis activities and resources to exist in support of the organization. Answer: B is incorrect. The domain subject matter expert is a person who is steeped in knowledge regarding the project's purpose. Answer: A is incorrect. The project manager must ensure that the business analysis approach is compatible with other project activities. Answer: D is incorrect. The regulator approves any tailoring to the business analysis processes or activities.

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### QUESTION 2

Which of the following is an output of the Identify Stakeholders process?

- A. Scope baseline
- B. Project charter
- C. Stakeholder register
- D. Project scope statement

Correct Answer: C

The Identify Stakeholders process identifies all people or organizations that are impacted by the project. It also documents relevant information regarding their interests, involvement, and impact on project success.

Stakeholder register and stakeholder management strategy are outputs of this process.

Answer: B is incorrect. Project charter is one of the inputs of the Identify Stakeholders process.

Answer: A is incorrect. Scope baseline is one of the outputs of the Create Work Breakdown Structure (WBS) process.

Answer: D is incorrect. Project scope statement is one of the outputs of the Define Scope process.

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### QUESTION 3



A business analyst in her organization has identified all of the terminology of the solution, the acronyms the organization will use, and the nomenclature of her department where the endeavor will take place. Where should all of this information actually be stored?

- A. WBS
- B. Business analysis register
- C. Terminology register
- D. Data dictionary

Correct Answer: D

Data dictionaries or glossaries are used to formally identify and define all terminology used by the organization or organizational unit.

Answer: C is incorrect. There is not a document or piece called the terminology register.

Answer: A is incorrect. WBS is a decomposition of the project scope.

Answer: B is incorrect. The business analysis register isn't a valid business analysis term.

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#### QUESTION 4

Bonny is the business analyst for her organization and she's making a determination from which vendor the solution should be purchased. She has identified several categories to measure each vendor's overall performance and solution. cost, schedule, experience, certification, references, and years in business. For each category, she has identified scores the vendor may earn; for example, cost is worth 25 points, schedule is worth up to 20 points, and years in business is worth up to ten points. The vendor who gets the most points in the assessment will win the contract. What is Bonny using in this scenario?

- A. Scoring model
- B. Vendor profile assessment scale
- C. Weighted scoring model
- D. Screening system

Correct Answer: C

This is an example of a weighted scoring model; as some categories are more valued than others, they carry more weight in the decision.

Answer: D is incorrect. A screening system is a method to "screen out" a vendor from selection.

Answer: A is incorrect. A scoring model is almost correct, but this usually has a uniform score for each category, rather than weighted values for each category.

Answer: B is incorrect. This isn't a valid term for this question, so this choice is not correct.

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### QUESTION 5

An organization's Business Analysis Center of Excellence (BACoE) has deployed several business analysts (BAs) to provide business analysis to a cross-functional initiative. After the first phase of the project, the BACoE seeks to determine the effectiveness of the business analysis work. Which of the following techniques could be used to elicit feedback from all affected stakeholders?

- A. Brainstorming
- B. Business cases
- C. Surveys
- D. Root cause analysis

Correct Answer: C

Survey or questionnaire presents a set of questions to stakeholders and subject matter experts (SMEs), whose responses are then collected and analyzed in order to formulate knowledge about the subject matter of interest. The questions can be submitted in written form or can be administered in person, over the telephone, or using technology that can record responses.

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