



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

Which of the following objectives address how long a customer can afford to be without access to their systems, and how much data they can afford to recreate once the systems are recovered?

- A. Recovery Time Objective (RTO), Degraded Operations Objective (DOO)
- B. Recovery Point Objective (RPO), Network Recovery Objective (NRO)
- C. Recovery Time Objective (RTO), Recovery Point Objective (RPO)
- D. Degraded Operations Objective (DOO), Recovery Point Objective (RPO)

Correct Answer: C

QUESTION 2

During a customer visit, a sales specialist presents the IBM storage portfolio and is asked how it helps reduce storage administration time due to manual tuning procedures today. Which offering answers the customer's question?

- A. Easy Tier
- B. Storage pool
- C. Cloud storage
- D. Dynamic disk pool

Correct Answer: A

QUESTION 3

A customer is purchasing a NAS solution with 1 PB of useable disk space for a private cloud project and is interested in sharing resources while protecting unauthorized data access between departments. Which NT950T feature must be configured for this solution?

- A. NearStore
- B. FlexShare
- C. FlexCache
- D. MultiStore

Correct Answer: D

QUESTION 4

The Real-time Compression Appliance can bring compression capabilities to which product?



- A. XIV
- B. HDS USP
- C. NetApp FAS3140
- D. Storwize V7000 Unified

Correct Answer: C

QUESTION 5

During a meeting, a customer tells the sales specialist that their company is planning a 12C-Windows and Linux server consolidation protect and is interested in storage virtualization. The sales specialist also learns that EMC CLARION, which

houses the company's enterprise business data, has no room for disk expansion.

Which SAN Volume Controller value applies to this scenario?

- A. SAN Volume Controller is licensed per server.
- B. SAN Volume Controller enables additional RAID levels.
- C. SAN Volume Controller improves overall workload performance
- D. SAN Volume Controller adds a second level data protection on CLARION

Correct Answer: C

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