



# C4090-959<sup>Q&As</sup>

Enterprise Storage Sales V3

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#### QUESTION 1

A Request for Proposal asks for a high-end disk system with support for IOS and AIX and includes two features for data at rest security and automatic data placement. In addition to Easy Tier1 which DS8800 version 6.3 functionality supports these requirements?

- A. TKLM
- B. TDME
- C. NL-SAS
- D. SSD FDE

Correct Answer: D

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#### QUESTION 2

A sales specialist discusses system acquisition requirements with a company's CFO, who states, "our final evaluation will be based on hard dollars, but I still want to see what kind of value I'm getting with the solution we choose." How is this customer performing the purchasing analysis?

- A. TOA
- B. TCO
- C. NPV
- D. ROI

Correct Answer: D

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#### QUESTION 3

A public Request for Proposal is asking for a typical NAS solution, and one request is a WORM file system to protect data from modification. Due to a high capacity configuration, the sales team configures a N7950T with 100 TB. Which feature is necessary to include in the configuration?

- A. SnapLock
- B. SnapVault
- C. SnapDrive
- D. SecureAdmin

Correct Answer: A

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#### QUESTION 4



Which product is the Real-time Compression Appliance technology designed to work with?

- A. 3PAR
- B. Isilon
- C. NetApp
- D. Compellent

Correct Answer: C

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#### QUESTION 5

A customer has planned a 500 Windows and Linux server consolidation project in order to use virtualization. The same customer also has a D58800 installed in production and wants to explore FCoE technology to reduce network administration and complexity as part of a server and network optimization strategy.

Which product or feature enables DS8800 to be included in the new infrastructure?

- A. SAN Volume Controller
- B. IBM Converged Switch B32
- C. FCoE DS8800 Host Adapters
- D. System Storage Productivity Center

Correct Answer: A

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