

C4070-603^{Q&As}

IBM System z Sales V6

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QUESTION 1

An IBM System z seller is preparing a proposal to a z10 customer for a potential upgrade to zEnterprise system. They need to propose a z196 model with 20% growth to the existing capacity. How can the seller determine the right model for the customer?

- A. Use Sales Plays to find correct model
- B. Refer to the MIPS table to find the matching model
- C. Discuss with the customer to find out what is their preferred model
- D. Engage Techline to perform capacity planning on the current machine

Correct Answer: D

QUESTION 2

A customer requested System z software details and pricing. Which IBM tool would be utilized to configure the software products?

- A. zPCR
- B. zIAW
- C. eConfig
- D. CFSW
- Correct Answer: D

QUESTION 3

A customer is interested in integrating applications in a zBX within a zEnterprise. They are looking for suggestion for a pilot implementation. Which of the following workload environments will benefit most from this?

- A. Integrating applications running under VMware
- B. Stand alone applications running in rapidly growing server farms
- C. Mission critical applications running on distributed environments
- D. Applications that interact with mainframe data with transaction affinity

Correct Answer: D



QUESTION 4

A customer has an AIX Power server farm. Which of the following would be reasons for the customer to consider moving to a zBX with POWER blades environment?

- A. Saving on environmental expense using a stand-alone zBX rack with POWER blades
- B. Take advantage of POWER blade models that are only available for the zBX
- C. This is the fastest way for POWER blades to communicate with a System z
- D. Decrease networking requirements and enhance management automation

Correct Answer: D

QUESTION 5

A System z customer has a new CIO. The CIO is concerned about continuous operations and recovery following a catastrophe. Which of the following addresses this issue?

A. DR

B. CBU

C. GDPS

D. Parallel Sysplex

Correct Answer: C

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