



C4070-603^{Q&As}

IBM System z Sales V6

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QUESTION 1

When a customer deploys JAVA application that requires access to the data subsystems on z/OS, what is the most optimal topology to deploy WAS?

- A. Locate WAS with data subsystems in the same LPAR
- B. WAS and data subsystems on separate LPAR
- C. WAS on distributed platform accessing data over TCP-IP
- D. Deploy WAS on Linux on System z using HiperSockets

Correct Answer: D

QUESTION 2

A customer is interested in the IBM DB2 Analytics Accelerator. They have identified some potential applications and want to know where to begin the process of evaluating the costs and benefits. Which of the following responses meets this need?

- A. Provide a no cost trial of DB2 Analytics Accelerator for this customer.
- B. Propose a Services Contract to evaluate the DB2 Analytics Accelerator fit for purpose.
- C. Recommend an IBM class as the first step to qualifying the DB2 Analytics Accelerator product.
- D. Provide the customer with a questionnaire they need to fill out. When completed, send the questionnaire to an IBM site for evaluation by SMEs.

Correct Answer:

QUESTION 3

An installed System z customer has asked for assistance determining what size processor would be needed to handle their future growth. They estimate growth of approximately 5% a year for the next five years. Which of the following would be the most appropriate action?

- A. Perform a zCP3000 analysis.
- B. Engage ATS to benchmark the customer workload.Engage ATS to benchmark the customer-workload.
- C. Perform a System z assessment using the RACEv tool.
- D. Use the customer growth estimate and an IBM MIPs chart to project requirement.Use the customer-growth estimate and an IBM MIPs chart to project requirement.



Correct Answer: A

QUESTION 4

A customer is interested in integrating applications in a zBX within a zEnterprise. They are looking for suggestion for a pilot implementation. Which of the following workload environments will benefit most from this?

- A. Integrating applications running under VMware
- B. Stand alone applications running in rapidly growing server farms
- C. Mission critical applications running on distributed environments
- D. Applications that interact with mainframe data with transaction affinity

Correct Answer: D

QUESTION 5

A customer running Oracle on a System z needs more capacity to keep up with increasing demand on the customer database. What is the first activity that should be performed by the sales person?

- A. Investigate use of a CoD
- B. Review the original requirements
- C. Conduct an expert level Solutions Assurance
- D. Assess the existing environment

Correct Answer: A

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