



C4070-603^{Q&As}

IBM System z Sales V6

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QUESTION 1

A customer is planning to consolidate 50 existing Linux on x86 servers to Linux on System z. Which of the following will accurately establish the zEnterprise hardware required to support the 50 servers workload?

- A. Use the System z SCON / SURF sizing tool
- B. Install a pilot Linux on z partition and use traditional capacity techniques
- C. Use zCP3000 data from the Linux servers and traditional capacity planning techniques
- D. Use SMF data from each x86 Linux server and traditional capacity planning techniques

Correct Answer: A

QUESTION 2

A customer has identified their workload requirements for a replacement processor and the configuration and workload estimated with appropriate planning tools. The sizing has been completed. The CIO is considering a three year plan for this upgrade. The CIO is asking the sales specialist advice on the planning horizon. Which of the following capabilities allow customers to better manage their planning horizon considering cost and growth?

- A. Granularity and Capacity on Demand
- B. Specialty Engines and Linux
- C. IBM Smart Cloud and CloudBurst
- D. Plan Ahead Capacity and CBU

Correct Answer: A

QUESTION 3

A customer seems to be only interested in the price of a future computer acquisition. Which of the following is the best way to show that acquisition cost should be only part of their decision-making process?

- A. Perform a zPCR analysis
- B. Perform a zCP3000 analysis
- C. Perform a System z assessment using the RACEv tool
- D. Use the concept of net present value to show how a future price needs to account for the rate of inflation and cost of interest

Correct Answer: C



QUESTION 4

Client has a large z990, large memory and multiple I/O channels and ports that they want to upgrade to z196 shortly. Which of the following options will achieve this result at lowest cost?

- A. z990 MES to interim z10 EC then MES z10 to z196
- B. Direct MES upgrade to a z196
- C. Upgrade to z9 EC and then to z196
- D. New z196 and with new memory and upgraded I/O

Correct Answer: D

QUESTION 5

Which of the following is not a key element in sizing an SAP solution on System z?

- A. Quicksizer SAPS
- B. Release factor
- C. Solution Edition for SAP
- D. Percentage of offload to zIIP engine

Correct Answer: C

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