



840-450^{Q&As}

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QUESTION 1

An engagement at the business solutions maturity level addresses which customer Question:?

- A. How do I measure the business impact of technology investments?
- B. How do I transform my business capabilities?
- C. How do I facilitate innovation as a service by fast-tracking technology enablement?
- D. What are the benefits of a multidomain data center and collaboration architecture?

Correct Answer: B

QUESTION 2

You use the operating model canvas to expand which part of the business model canvas?

- A. bottom
- B. right side
- C. top
- D. left side

Correct Answer: D

Reference: <https://www.stratexhub.com/stratex-hub/operating-model-canvas>

QUESTION 3

Which tool best describes how a business generates revenue and delivers value to its customers?

- A. business model canvas
- B. sales and marketing plan
- C. balanced scorecard
- D. business motivation model

Correct Answer: A

Reference: <https://www.denis-oakley.com/create-great-business-model-canvas/revenue-in-the-businessmodel-canvas/>

QUESTION 4

The business proposal addresses business impact in several ways. Which benefit can be used in a business proposal?



- A. new customer segments
- B. risk free productivity
- C. lower spending trend
- D. technology upgrades

Correct Answer: A

QUESTION 5

Which type of engagement does a business architect pursue?

- A. solutions to drive measurable business impact to the business
- B. IT operations transformation engagements
- C. large, complex, data-center architecture engagements
- D. multidomain technology architecture engagements

Correct Answer: A

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