



# 840-450<sup>Q&As</sup>

Mastering The Cisco Business Architecture Discipline (DTBAD)

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**QUESTION 1**

Which tool do you determine priorities and sequencing for the business roadmap when you want to implement new capabilities and solutions?

- A. business strategy value map
- B. customer readiness index matrix
- C. ability to execute matrix
- D. business solution impact index

Correct Answer: D

**QUESTION 2**

DRAG DROP

Drag each item on the left to the appropriate category on the right.

Select and Place:

- Reduction of opex by 20%
- Customer experiance
- Inclusive decision making
- Patient behavioral
- People and values
- Increased asset utilization

**Business Capabilities**

[Empty box]

[Empty box]

**Business Priorities**

[Empty box]

[Empty box]

**Business Outcomes**

[Empty box]

[Empty box]



Correct Answer:


<b>Business Capabilities</b> Inclusive decision making Increased asset utilization
<b>Business Priorities</b> Reduction of opex by 20% Patient behavioral
<b>Business Outcomes</b> Customer experience People and values

**QUESTION 3**

When you create a business proposal, what are two key technology investment considerations? (Choose two.)

- A. how highly reusable solutions drive efficiency
- B. how the investment provides a competitive advantage
- C. how services and solutions drive lower costs
- D. whether the investment enhances the customer journey
- E. which risks are associated with investing

Correct Answer: BD

**QUESTION 4**

Which two steps are part of the Seven Elements Framework? (Choose two.)



- A. know personal history
- B. relationship
- C. compromise
- D. detailed talk track
- E. options

Correct Answer: BE

Reference: <https://www.pon.harvard.edu/tag/seven-elements/>

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#### QUESTION 5

What do maturity levels help you to determine?

- A. how much consideration to give to a stakeholder
- B. only the level of customer maturity
- C. if, when, and how to engage with a business-led approach
- D. only the level of team maturity

Correct Answer: C

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