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QUESTION 1

Which IT roles should be interested in requirements for solution adoption?

A. The Project Manager and Executive Sponsor

B. The lead application developer and the testing team leader

C. Applications, infrastructure, and project management professionals

D. The training lead and a user design subject expert
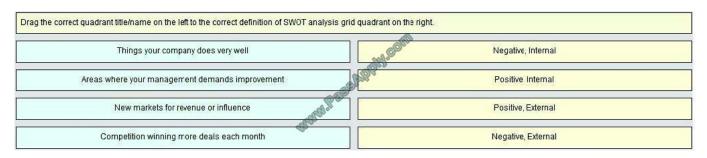
Correct Answer: C

QUESTION 2

What method is recommended for mapping out an organization\\\'s current processes and to design future processes?

A. Drawing a business model diagram

B. Querying relational databases

C. Writing detailed descriptions

D. Drawing hierarchical matrixes

Correct Answer: A

QUESTION 3

Select and Place:

Drag the correct quadrant title/name on the left to the correct definition of SWOT analysis grid quadrant on the right.	
Things your company does very well	Negative, Internal
Areas where your management demands improvement	Positive Internal
New markets for revenue or influence	Positive, External
Competition winning more deals each month	Negative, External

Correct Answer:

Drag the correct quadrant title/name on the left to the correct definition of SWOT analysis grid quadrant on the right.

	Areas where your management demands improvement
	Things your company does very well
	New markets for revenue or influence
	Competition winning more deals each month

QUESTION 4

When asked about IT skills gaps, where does "Speak business language" fall in a list of concerns?

A. "Speak business language" would be helpful to improve, but not among the most critcal gaps.

B. The ranking varies depending on the industry and whether the business person is new in their job.

C. "Speak business language" is consistently mentioned as a top concern for IT professionals.

D. "Speak business language" is a very low priority but moving higher because business people need to learn the terms for technologies like cloud.

Correct Answer: C

QUESTION 5

Select and Place:

With regard to the stakeholder Power / Interest quadrant grid applied to a specific IT project, drag the customer stakeholder definition on the left to the correct expected action on the right.	
Communications Manager who is very interested in the project's success, but is not respected by peers	Communicate frequently and carefully as a top priority
Product Manager whose Executive is a sponsor for the project because it will double revenue over two years	Use little effort
A finance rep observing an IT staff meeting where IT has purchase authority	Update on status after decsions are made
An executive seeing how his managers are choosing employees for recognition over a year	Inform to maintain sufficient buy-in

Correct Answer:

With regard to the stakeholder Power / Interest quadrant grid applied to a specific IT project, drag the customer stakeholder definition on the left to the correct expected action on the right.

	Product Manager whose Executive is a sponsor for the project because it will double revenue over two years
	A finance rep observing an IT staff meeting where IT has purchase authority
	Communications Manager who is very interested in the project's success, but is not respected by peers
	An executive seeing how his managers are choosing employees for recognition over a year

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