



# 810-440<sup>Q&As</sup>

Adopting The Cisco Business Architecture Approach (DTBAA)

## Pass Cisco 810-440 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/810-440.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





#### QUESTION 1

Which characteristic of the Cisco Internet of Everything has the most impact on business?

- A. connecting people for measuring the usage trends of services
- B. delivering the services to the right person at the right time
- C. leveraging data into more useful information for decision making
- D. having physical devices and objects connected to the internet

Correct Answer: D

---

#### QUESTION 2

Which three options are additional costs arising from a subscription model and should be factored into the total cost of ownership of IT as a Service?

- A. auditing and control
- B. cost of hardware and software
- C. software asset and managed
- D. cost of accounting and tracking
- E. quality assurance management
- F. chargeback and show back

Correct Answer: ACD

---

#### QUESTION 3

Which two options provide financial benefits of business outcome-based selling? (Choose two.)

- A. New mindset and new capabilities
- B. Reduced CAPEX and lower project costs.
- C. Increased accountability and a better understanding of resource use.
- D. Process efficiencies and faster time to market for new solutions.

Correct Answer: BC

---

#### QUESTION 4



Which purpose of the Cisco Business Architecture maturity levels is true?

- A. It is used to determine the customer financial maturity for investment.
- B. It is used to determine Cisco readiness against the competition.
- C. It is used to determine customer readiness for engagement.
- D. It is used to determine the technology adoption in a customer environment.

Correct Answer: D

---

#### QUESTION 5

Which advantage is gained from engaging with senior IT and LoB leadership of the Cisco Business Architecture approach?

- A. to describe the latest product features offered
- B. to position technology
- C. to demonstrate the latest product features
- D. to gain an understanding of their business

Correct Answer: D

[810-440 VCE Dumps](#)

[810-440 Exam Questions](#)

[810-440 Braindumps](#)