



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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**QUESTION 1**

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

Answer Area

	Yes	No
Office Professional Original Equipment Manufacturer (OEM) is eligible for Microsoft Office Professional Plus with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input type="radio"/>
Microsoft Office Professional Original Equipment Manufacturer (OEM) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input type="radio"/>
Microsoft Office Professional Full Packaged Product (FPP) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
Office Professional Original Equipment Manufacturer (OEM) is eligible for Microsoft Office Professional Plus with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input checked="" type="radio"/>
Microsoft Office Professional Original Equipment Manufacturer (OEM) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input checked="" type="radio"/>	<input type="radio"/>
Microsoft Office Professional Full Packaged Product (FPP) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input checked="" type="radio"/>



QUESTION 2

You need to recommend a licensing solution to a customer that meets the following requirements:

Includes access to Microsoft Exchange Server, Microsoft Lync Server,

Microsoft SharePoint Server, and Microsoft Excel Services Provides the ability to perform legal holds on email messages for the purposes of discovery in the event of litigation

Which licensing option should you recommend to ensure that users have access to Planned Services?

- A. Microsoft Office 365 Enterprise E1
- B. Microsoft Office 365 Enterprise E3
- C. Enterprise Mobility Suite
- D. Microsoft System Center Client Management Suite

Correct Answer: C

Microsoft Office 365 Enterprise E3 features include:

*

Advanced email - archiving, and legal hold capabilities with unlimited storage (not available in Microsoft Office 365 Enterprise E1)

*

SharePoint 10GB and 500MB per user

*

IM, Web Conferencing (i.e. Lync)

*

Business class email, shared calendars, option to use own domain name

*

Word, Excel, PowerPoint, Outlook, Access, OneNote, Publisher, InfoPath

QUESTION 3

Which licenses should you recommend for the manufacturing plant users?

- A. 2,200 Office 365 Enterprise K1
- B. 2,200 Office 365 Enterprise E3
- C. 2,200 Office 365 Enterprise E1
- D. 2,200 SharePoint Online Plan 1 and 2,200 Exchange Online Plan 1



Correct Answer: A

*

Scenario:

/ 2,200 users work in the manufacturing plant. The users in the manufacturing plant do not have access to any devices except for terminals that run a line-of-business application. / A Datum wants a cost-effective solution for the manufacturing

plant users to access email and to view the company's intranet site.

*

The Kiosk plan K1 is enough.

QUESTION 4

A customer has 1,000 employees located in the United States, Germany, and the United Kingdom.

The customer needs to purchase 1,000 copies of Microsoft Office Professional Plus without Software Assurance (SA).

Which volume licensing program should you recommend?

- A. Open Value
- B. Enterprise Agreement
- C. Microsoft Products and Services Agreement (MPSA)
- D. Open

Correct Answer: C

The MPSA is currently available in several countries/regions*, with others being added regularly. This agreement is recommended for commercial companies purchasing 250 or more licenses for online services or software, and that do not want an Enterprise Agreement.

QUESTION 5

A Datum is evaluating whether to acquire the SQL Server 2014 licenses through a Server and Cloud Enrollment (SCE). For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
A. Datum needs Software Assurance (SA) on all of its SQL Server 2014 licenses.	<input type="radio"/>	<input type="radio"/>
A. Datum needs SQL Server Enterprise Core licenses that are available only through the SCE.	<input type="radio"/>	<input type="radio"/>
It is more cost effective to purchase SQL Server 2014 through the SCE rather than as an Additional Product in the Enterprise Agreement.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
A. Datum needs Software Assurance (SA) on all of its SQL Server 2014 licenses.	<input checked="" type="radio"/>	<input type="radio"/>
A. Datum needs SQL Server Enterprise Core licenses that are available only through the SCE.	<input type="radio"/>	<input checked="" type="radio"/>
It is more cost effective to purchase SQL Server 2014 through the SCE rather than as an Additional Product in the Enterprise Agreement.	<input checked="" type="radio"/>	<input type="radio"/>

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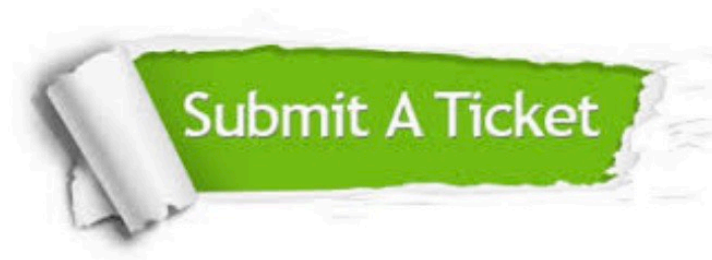
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