



# 74-678<sup>Q&As</sup>

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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## QUESTION 1

Which Microsoft Office 365 plan is the most cost-effective way to license the users in the warehouses and the users in the offices? To answer, drag the appropriate Office 365 plans to the correct users. Each Office 365 plan may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

Select and Place:

The screenshot shows a drag-and-drop interface. On the left, under the heading "Office 365 Plans", there are three buttons: "Office 365 Enterprise E1", "Office 365 Enterprise E3", and "Office 365 Enterprise E4". On the right, under the heading "Answer Area", there are two labels: "Users at the warehouses:" and "Users at the offices:". Next to each label is a text box containing the text "Office 365 plan". A watermark "www.PassApply.com" is visible diagonally across the interface.

Correct Answer:

The screenshot shows the correct answer configuration. In the "Office 365 Plans" pane, only the "Office 365 Enterprise E3" button is visible. In the "Answer Area", the "Users at the warehouses:" label is next to a text box containing "Office 365 Enterprise E1", and the "Users at the offices:" label is next to a text box containing "Office 365 Enterprise E4". A watermark "www.PassApply.com" is visible diagonally across the interface.

Note:

\* Scenario:

/ Contoso, Ltd. is an online store that has a main office, two branch offices, and five warehouses.

Contoso has 2,600 users. Nine hundred users work in the warehouses. The rest of the users work in the offices.

/ All of the users, except for the warehouse users, must be able to use the Enterprise Voice feature of Lync.



\* Office 365 Enterprise E1

\* Office 365 Enterprise E4

No need to install and maintain a costly private branch exchange (PBX) system. With Office 365 E4, you can enhance or replace your PBX phone system with the enterprise calling capabilities of Lync Server 2013

## QUESTION 2

A company named Contoso, Ltd. signs an Enterprise Agreement that has Microsoft Office Professional Plus and Windows Enterprise Upgrade.

Contoso wants to know which software the company can download from the Volume Licensing Service Center (VLSC).

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

### Answer Area

	Yes	No
Contoso can download Office Professional Plus 2013.	<input type="radio"/>	<input type="radio"/>
Contoso can download Windows 8.1 Enterprise.	<input type="radio"/>	<input type="radio"/>
Contoso can download Office 365 ProPlus.	<input type="radio"/>	<input type="radio"/>
Contoso can download Windows 7 Enterprise.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
Contoso can download Office Professional Plus 2013.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Contoso can download Windows 8.1 Enterprise.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Contoso can download Office 365 ProPlus.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Contoso can download Windows 7 Enterprise.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**QUESTION 3**

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
Office Professional Original Equipment Manufacturer (OEM) is eligible for Microsoft Office Professional Plus with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input type="radio"/>
Microsoft Office Professional Original Equipment Manufacturer (OEM) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input type="radio"/>
Microsoft Office Professional Full Packaged Product (FPP) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
Office Professional Original Equipment Manufacturer (OEM) is eligible for Microsoft Office Professional Plus with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input checked="" type="radio"/>
Microsoft Office Professional Original Equipment Manufacturer (OEM) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input checked="" type="radio"/>	<input type="radio"/>
Microsoft Office Professional Full Packaged Product (FPP) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase.	<input type="radio"/>	<input checked="" type="radio"/>

**QUESTION 4**

You have a customer that has a Select Plus agreement.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:



**Answer Area**

	Yes	No
The customer can download Windows 8.1 Enterprise from the Volume Licensing Service Center (VLSC).	<input type="radio"/>	<input type="radio"/>
The customer can download Microsoft Office Home & Business 2013 from the Volume Licensing Service Center (VLSC).	<input type="radio"/>	<input type="radio"/>
The customer can download Windows 2000 Professional from the Volume Licensing Service Center (VLSC).	<input type="radio"/>	<input type="radio"/>
The customer can download Microsoft Office Multi-Language Pack from the Volume Licensing Service Center (VLSC).	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

	Yes	No
The customer can download Windows 8.1 Enterprise from the Volume Licensing Service Center (VLSC).	<input checked="" type="radio"/>	<input type="radio"/>
The customer can download Microsoft Office Home & Business 2013 from the Volume Licensing Service Center (VLSC).	<input type="radio"/>	<input checked="" type="radio"/>
The customer can download Windows 2000 Professional from the Volume Licensing Service Center (VLSC).	<input type="radio"/>	<input checked="" type="radio"/>
The customer can download Microsoft Office Multi-Language Pack from the Volume Licensing Service Center (VLSC).	<input checked="" type="radio"/>	<input type="radio"/>

\* Windows 8.1 If you are currently running Windows 8 Enterprise and would like to move to Windows 8.1 Enterprise:



Download your Windows 8.1 Enterprise media from the Volume Licensing Service Center (VLSC). Please note that Windows 8.1 Enterprise cannot be updated from the Windows Store; it can only be updated using media obtained from the VLSC.

\* Licensed customers can now download the Office Multilanguage Pack (MLP) and Proofing Tools from the Microsoft Volume Licensing Service Center.

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### QUESTION 5

This question requires that you evaluate the underlined text to determine if it is correct.

Training Vouchers may be converted into Deployment Planning Services (DPS) days at a ratio of 6:1.

Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct.

- A. No change is needed.
- B. 1:1
- C. 2:1
- D. 3:1
- E. 4:1

Correct Answer: D

If you are currently eligible for the Training Voucher benefit, you may convert unused 3 Training Voucher days into 1 Planning Service days (ie 3:1 ratio of SATV to Planning Services).

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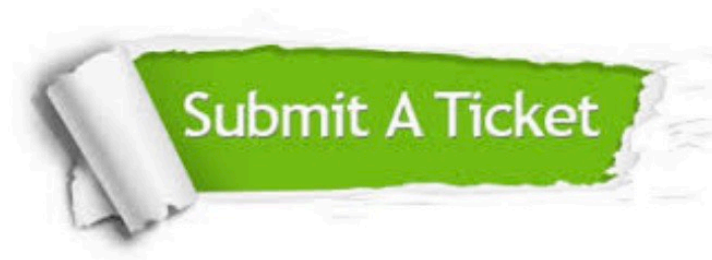
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