



# 700-760<sup>Q&As</sup>

Cisco Security Architecture for Account Managers

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#### QUESTION 1

Which network security product provides a unified image on an intuitive interface?

- A. Next-Generation Intrusion Prevention System
- B. Advanced Malware Protection
- C. Cloudlock
- D. Firepower Threat Defense

Correct Answer: B

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#### QUESTION 2

Which component of NGFW and NGIPS security is updated after an attack to help prevent threats before they encounter the network next time?

- A. Cisco Talos Security Intelligence and Research Group
- B. site-to-site VPN
- C. Cisco Next-Generation Firewall
- D. identity and access control

Correct Answer: D

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#### QUESTION 3

What are two common customer obstacles? (Choose two.)

- A. Lack of solution integration
- B. High turnover of IT professionals
- C. Compliance regulations
- D. Limited resources
- E. Security system blackouts

Correct Answer: CD

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#### QUESTION 4

What are two common seller obstacles? (Choose two.)



- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

Correct Answer: AD

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#### QUESTION 5

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Correct Answer: AD

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