



# 700-760<sup>Q&As</sup>

Cisco Security Architecture for Account Managers

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#### QUESTION 1

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased visibility and limited understand of security coverage.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased network accessibility through multiple applications.
- E. Increased identity controls.

Correct Answer: AE

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#### QUESTION 2

Which component of NGFW and NGIPS security is updated after an attack to help prevent threats before they encounter the network next time?

- A. Cisco Talos Security Intelligence and Research Group
- B. site-to-site VPN
- C. Cisco Next-Generation Firewall
- D. identity and access control

Correct Answer: D

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#### QUESTION 3

How can partners leverage Cisco's award-winning resources and support to help customers?

- A. Access support, services, and resources whenever needed.
- B. Be the first to receive new innovations.
- C. Take advantage of incentives programs.
- D. Earn higher margins on each deal sold.

Correct Answer: B

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#### QUESTION 4

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)



- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

Correct Answer: AE

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#### QUESTION 5

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

Correct Answer: BC

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