



700-760^{Q&As}

Cisco Security Architecture for Account Managers

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QUESTION 1

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

Correct Answer: B

QUESTION 2

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

Correct Answer: AD

QUESTION 3

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

Correct Answer: BD

QUESTION 4

Which two security areas are provided by Cisco's email solutions? (Choose two.)



- A. DNS-Layer Security
- B. CTD and Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

Correct Answer: CD

QUESTION 5

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Stealthwatch
- B. Web Security
- C. Remote Access VPN
- D. ThreatGrid
- E. Advanced Malware Protection (AMP)
- F. Next-Generation Firewall (NGFW)
- G. Next-Generation Intrusion Prevention System (NGIPS)

Correct Answer: ABG

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