



700-751^{Q&As}

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which two statements regarding Wi-Fi simplicity of Mobility Express are true? (Choose two.)

- A. Additional dedicated controller appliance required to manage up to 25 access points
- B. Provides enterprise features for larger deployments
- C. Tunnels Guest traffic to a central site
- D. Activities enterprise best practice settings by default
- E. Can deploy a "set and forget" Wi-Fi network for SMB in minutes

Correct Answer: AC

QUESTION 2

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

- A. Logical upgrade and replacement for the Cisco Catalyst 2960-Plus, at the same price
- B. Contains advanced encryption functionality
- C. Built for large scale deployments
- D. Niche business functionality
- E. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace

Correct Answer: BD

QUESTION 3

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Cisco Fabric Computing
- B. Simplified Policy Based Management
- C. Next Gen Consolidated Data platform
- D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform
- E. High density form factor

Correct Answer: BD

QUESTION 4



Which two are Cisco recommended controller options for deployment of up to 150 AP's? (Choose two.)

- A. Cisco 8540 WLC
- B. Cisco 3504 WLC
- C. Cisco 5508 WLC
- D. Cisco 5520 WLC
- E. Cisco mobility Express

Correct Answer: BE

QUESTION 5

Which two trends are helping to drive customer digital transformation? (Choose two.)

- A. New technology take a slower and measured development path
- B. Businesses must differentiate customer experiences
- C. IT budgets are growing to address the pace of technology introduction
- D. Decreases in the number of industry and national security regulations
- E. Need to automate and simplify the way IT manages and deploys networks

Correct Answer: AB

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