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QUESTION 1

Which two benefits will customers achieve if they upgrade to a properly configured Cisco Borderless Network? (Choose two.)

- A. New application and service deployment is completely automated.
- B. Network availability increases and downtime decreases
- C. Security becomes less difficult to achieve
- D. All potential failures will be eliminated.

Correct Answer: BC

Section: (none)

Reference:

<http://www.cisco.com/web/strategy/docs/education/BNArchitecture.pdf> (page 10, third bullet)

QUESTION 2

Which two options are benefits of the Cisco ASA 5500-X Series over the Cisco ASA 5500 Series? (Choose two.)

- A. The Cisco IPS does not require an additional hardware module.
- B. Cisco IPS throughput up to 650 Mb/s is provided.
- C. The Cisco Content Security does not require an additional hardware module.
- D. Firewall throughput up to 12 Gb/s is provided.

Correct Answer: AC

Section: (none)

Reference:

http://www.cisco.com/en/US/prod/collateral/vpndevc/ps6032/ps6094/ps6120/at_a_glance_c45-701635.pdf

QUESTION 3

Which option is the back-end security ecosystem that detects threat activity, researches and analyzes those threats: and provides real-time updates along with best practices to allow organizations to be informed and protected?

- A. Threat Operation Center
- B. Secure Infrastructure Optimization
- C. Monitor Analysis Response System



D. Security Intelligence Operations

Correct Answer: D

Section: (none)

QUESTION 4

Which step in solving customer problems is focused on the careful and purposeful integration of products, technologies, services, and management across solutions?

- A. Solution
- B. Architectural solution
- C. Product
- D. System

Correct Answer: B

Section: (none)

QUESTION 5

Which three options are opportunities for partners to introduce Cisco Meraki products to existing or prospective customers? (Choose three.)

- A. Cisco Meraki roadshow
- B. Webinars with a free AP for qualified attendees IE
- C. Cisco Meraki equipment rental program
- D. Free mobile device management with Systems Manager
- E. Free product trials
- F. Free Cisco Meraki refurbished equipment

Correct Answer: BDE

Section: (none)

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