700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

What are two features of Cisco EnergyWise technology? (Choose two.)

A. It provides easy migration of third-party endpoints.

B. It provides a way for a thermal return to reduce power consumption.

C. It can differentiate between device type, device label, and device location.

D. It allows devices to reduce power consumption while idling.

E. It allows devices to alternate between battery power and AC current.

Correct Answer: AC

QUESTION 2

Your customer is concerned about how to quickly isolate and resolve application performance problems with Cisco ISR-AX. Which feature of the Cisco solution is a response to this query?

A. The Cisco solution provides WAN optimization for every size site.

B. With the Cisco solution, you can gain visibility into encrypted wireless traffic.

C. With the Cisco solution, you can reduce application latency by accelerating applications with full optimization across the WAN.

D. With the Cisco solution, you can provide application visibility to 1000 or more applications with metrics such as application response time, jitter, and bandwidth

Correct Answer: D

QUESTION 3

Which wireless product provides the visibility and control that is needed to manage thousands of wireless branches from a single location?

A. Cisco 2500 Series Wireless Controllers

B. Cisco 7500 Series Wireless Controllers

C. Cisco 5500 Series Wireless Controllers

D. Cisco 8500 Series Wireless Controllers

Correct Answer: B

QUESTION 4

Which two of the following are characteristics of the campus layer hierarchy tiers? (Choose two.)

A. There are absolute rules for how a campus network is physically built.

B. Each layer in the hierarchy can perform the functions of the other layers.

C. A network may have four or more physical tiers of switches, if necessary.

D. Having three physical tiers is a strict requirement.

E. The network can have two tiers of switches combined into one.

Correct Answer: CE

QUESTION 5

Which cloud connector provides additional reliability through redundant, localized call processing at the customer site during network outages?

A. Cisco Cloud Storage Connector

B. Cisco Unified Border Element

C. Cisco Unified SRST

D. WebEx Cloud Connected Audio

Correct Answer: C

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