



# 700-301<sup>Q&As</sup>

Advanced Borderless Network Architecture Sales Exam

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#### QUESTION 1

Which two options describe the business benefits of Cisco Borderless Networks for end users? (Choose two.)

- A. Bandwidth costs
- B. Budget constraints
- C. Privacy and security
- D. Compliance and policy
- E. Better video quality

Correct Answer: CE

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#### QUESTION 2

Which Cisco Catalyst Switch series is ideal for the core, distribution, and access layers, and works equally well in the data center or campus?

- A. Cisco Catalyst 4500 Series Switches
- B. Cisco Catalyst 2960 Series Switches
- C. Cisco Catalyst 6500 Series Switches
- D. Cisco Catalyst 3750 Series Switches

Correct Answer: C

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#### QUESTION 3

What is the first step in implementing Cisco EnergyWise?

- A. Reduce consumption by optimizing power delivery policies
- B. Analyze data to make decisions on cost-saving policy actions
- C. Measure how much power is being consumed by each device on the network
- D. Show cost savings

Correct Answer: B

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#### QUESTION 4

Which market opportunity did the Cisco CleanAir technology network service fulfill?



Select exactly 1 answer(s) from the following:

- A. the need to comply with increasing energy regulations
- B. the need to track the location of vehicles in order to optimize service resource location
- C. the need to facilitate reliable and secure access wherever users may be
- D. the need to automatically detect, locate, identify, and mitigate sources of RF interference

Correct Answer: D

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#### QUESTION 5

Which layer in the hierarchical model is known as the backbone that glues together all the elements of the campus architecture? Select exactly 1 answer(s) from the following:

- A. core
- B. architecture
- C. access
- D. distribution

Correct Answer: A

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