



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

One of the IT infrastructure managers faces the problem of increased WAN bandwidth expenses or branch survivability in his organization. Which deployment option should you promote to him so that you also get a chance to sell the Cisco solutions that enable this deployment option?

- A. Private cloud virtualization
- B. Shared infrastructure
- C. Collaboration
- D. Software as a service

Correct Answer: A

QUESTION 2

Which is a software feature available in Cisco IOS Software recommended to be positioned at the network access layer?

- A. Flow Metadata
- B. Media Services Proxy
- C. NBAR2
- D. Mediatrace

Correct Answer: C

QUESTION 3

Approximately how much of Cisco network content traffic can now be attributed to video?

- A. 50 percent
- B. 40 percent
- C. 20 percent
- D. 30 percent

Correct Answer: A

QUESTION 4

To which architecture strategy does Cisco Prime align?



- A. Unified Access, Collaboration, and Data Center
- B. Management and Data Center
- C. Data Center and TrustSec
- D. Medianet and EnergyWise

Correct Answer: A

QUESTION 5

What are two features of the Cisco Context-Aware Mobility solution? (Choose two.)

Select exactly 2 answer(s) from the following:

- A. It provides real-time information from the network such as date, time of day, physical location, and temperature.
- B. It allows IT managers to use multiple platforms to manage and monitor their wireless networks.
- C. It integrates easily with existing networks and applications for faster adoption.
- D. It can simultaneously track millions of mobile assets.
- E. It is meant primarily for use by technical decision makers.

Correct Answer: BD

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