



Advanced Security Architecture for Account Manager

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QUESTION 1

Which response is correct if a customer wants to know how the Cisco Secure Access solution manages a changing user base in a growing company?

A. Cisco architecture offers the lowest TCO by providing products that integrate together, lowering the cost of IT setup, management, and maintenance.

B. Cisco delivers a flexible and scalable security solution framework that can adapt to changing customer needs.

C. Cisco Security Intelligence Operations integrate all security solutions, providing advanced protection against new threats.

D. Cisco provides the ability to monitor and restrict application usage. As applications become more complex. Cisco provides the flexibility to control all or subsets of the applications.

Correct Answer: B

QUESTION 2

Which two long-standing experiences are demonstrated by Cisco unmatched security? (Choose two.)

- A. software
- B. networks
- C. mobile solutions
- D. devices
- E. security

Correct Answer: BE

QUESTION 3

Which feature of web security offers customers threat protection before an attack?

- A. file retrospection
- B. response and remediation
- C. URL filtering
- D. file sandboxing
- Correct Answer: A

QUESTION 4



The unmatched security that Cisco offers is demonstrated by its long-standing experience in which two options? (Choose two.)

- A. Mobile solutions
- B. Networks
- C. Software
- D. Security
- E. Devices

Correct Answer: BD

QUESTION 5

Which two options are features of Cisco Enterprise License Agreements? (Choose two.)

- A. One agreement for each part of the business
- B. Short-term lifespan under one year
- C. Unforeseen costs and fees in the future
- D. Organic growth up to 20 percent
- E. Up-front pricing
- F. Limited consumption models

Correct Answer: DE

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