



Advanced Security Architecture for Account Manager

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QUESTION 1

Which four options are examples of Cisco network security solutions? (Choose four.)

- A. Cisco Security Manager
- B. Cisco ASA Next-Generation Firewall Services
- C. Cisco Web Security Appliance
- D. Cisco Identity Services Engine
- E. Cisco Site-to-Site VPN
- F. Cisco Email Security Appliance
- G. Cisco Next-Generation Intrusion Prevention System
- H. Cisco ASA Firewall Services

Correct Answer: BEGH

QUESTION 2

What is the first stage of the Cisco software lifecycle.where sellers engage with customers to create a strategy and development plan?

- A. upsell and cross sell
- B. asset management
- C. plan
- D. activate
- E. adopt
- F. renew
- Correct Answer: D

QUESTION 3

Which quality is an example of the Cisco value of control?

- A. better economics across the environment
- B. faster threat identification
- C. enhanced remediation



- D. more granular device visibility and management
- E. agile; open, and scalable platforms

Correct Answer: A

QUESTION 4

Which feature of web security offers customers threat protection before an attack?

- A. file retrospection
- B. response and remediation
- C. URL filtering
- D. file sandboxing
- Correct Answer: A

QUESTION 5

Which option is a prime example of the Cisco value in which the Cisco NGFW and NGIPS security offers visibility and control of network and application traffic?

- A. flexibility
- B. scalability
- C. control
- D. protection
- E. time-to-value
- Correct Answer: D

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