



# 700-260<sup>Q&As</sup>

Advanced Security Architecture for Account Manager

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#### QUESTION 1

According to recent studies, what percentage of global companies has experienced a security breach?

- A. 100 percent
- B. 75 percent
- C. 33 percent
- D. 5 percent
- E. 0 percent

Correct Answer: C

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#### QUESTION 2

Which Cisco Security benefit is a differentiator that allows partners to plan and model their business?

- A. one solution to fit every need
- B. comprehensive vision for security
- C. lowest price points
- D. unparalleled commitment
- E. best-in-class technologies

Correct Answer: B

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#### QUESTION 3

Which two options benefit a partner who is selling Cisco security solutions? (Choose two.)

- A. Incentives programs
- B. Lower total cost of ownership
- C. Simplified architecture solution
- D. Opportunities for new revenue
- E. Partner referrals

Correct Answer: CD

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#### QUESTION 4



Which feature of Cisco Firepower NGFW offers superior intrusion detection and threat prevention?

- A. URL filtering
- B. Next-Generation Intrusion Prevention System
- C. stateful firewalling
- D. AMP Threat Grid
- E. application visibility and control

Correct Answer: B

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#### QUESTION 5

Which four options are Cisco industry differentiators? (Choose four.)

- A. Uncontested threat blocking
- B. Best-in-class technologies
- C. Lowest price
- D. Unparalleled commitment to security
- E. Largest selection of security solutions
- F. Unmatched support and services
- G. Comprehensive vision for security

Correct Answer: BDFG

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