700-260^{Q&As}

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Advanced Security Architecture for Account Manager

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QUESTION 1

According to recent studies, what percentage of global companies has experienced a security breach?

A. 100 percent

B. 75 percent

C. 33 percent

D. 5 percent

E. 0 percent

Correct Answer: C

QUESTION 2

Which Cisco Security benefit is a differentiator that allows partners to plan and model their business?

A. one solution to fit every need

B. comprehensive vision for security

C. lowest price points

D. unparalleled commitment

E. best-in-class technologies

Correct Answer: B

QUESTION 3

Which two options benefit a partner who is selling Cisco security solutions? (Choose two.)

A. Incentives programs

B. Lower total cost of ownership

C. Simplified architecture solution

D. Opportunities for new revenue

E. Partner referrals

Correct Answer: CD

QUESTION 4

Which feature of Cisco Firepower NGFW offers superior intrusion detection and threat prevention?

A. URL filtering

B. Next-Generation Intrusion Prevention System

C. stateful firewalling

D. AMP Threat Grid

E. application visibility and control

Correct Answer: B

QUESTION 5

Which four options are Cisco industry differentiators? (Choose four.)

A. Uncontested threat blocking

B. Best-in-class technologies

C. Lowest price

D. Unparalleled commitment to security

E. Largest selection of security solutions

F. Unmatched support and services

G. Comprehensive vision for security

Correct Answer: BDFG

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