700-260^{Q&As}

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Advanced Security Architecture for Account Manager

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QUESTION 1

The unmatched security that Cisco offers is demonstrated by its long-standing experience in which two options? (Choose two.)

A. Mobile solutions

B. Networks

C. Software

D. Security

E. Devices

Correct Answer: BD

QUESTION 2

How can sellers help customers during the adopt phase of the software lifecycle?

A. Anticipate future requirements and prepare accordingly.

B. Help customers manage their assets.

C. Develop an activation strategy and development plan.

D. Assist customers to become comfortable with their new software.

E. Identify new opportunities for services.

Correct Answer: E

QUESTION 3

Which two options are primary concerns of a CTO who wants to connect a mobile workforce in the "Remote Access" use case? (Choose two)

A. device incompatibility

B. no data center scalability

C. lack of deployment options

D. inconsistent containment tools

E. complex mobile management

Correct Answer: AE

QUESTION 4

In the "Advanced Protection" use case; which option is the primary concern of a CIO who is focused on advanced protection?

A. Onboard devices quickly.

B. Reduce vulnerabilities.

C. Expand into new markets.

D. Integrate solutions seamlessly

Correct Answer: B

QUESTION 5

At which point during the attack continuum does a customer experience limited remediation tools?

A. Across the entire continuum

B. During

C. Before

D. After

Correct Answer: A

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