



# 700-150<sup>Q&As</sup>

Introduction to Cisco Sales exam

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### QUESTION 1

Cisco has long been the world's dominant supplier of computer networking products, systems and services. Which of the following is not included in Cisco's current product lines?

- A. LAN
- B. Routers
- C. Application Delivery Controllers
- D. Switches
- E. WAN

Correct Answer: C

[https://en.wikipedia.org/wiki/Application\\_delivery\\_controller](https://en.wikipedia.org/wiki/Application_delivery_controller)

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### QUESTION 2

Cisco aims to reduce their environmental impact as part of their green vision. Which of the following is not one of the ways?

- A. Implemented over 100 energy efficiency and renewable energy projects in FY16
- B. Improving product power consumption from plug to port
- C. Used electricity generated from renewable sources for 77% of electricity demand in FY16
- D. Reduce greenhouse gas emissions by 80% by FY17

Correct Answer: D

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### QUESTION 3

In the Cisco DNA 8 framework, which is not a component of the enterprise controller?

- A. Automation
- B. Analytics
- C. Avoidance
- D. Assurance

Correct Answer: C

<https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/solution-overview-c22738468.pdf>

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#### QUESTION 4

Which services make up the Cisco Unified Wireless Network's Mobility Services Framework?

- A. Guest Access, Security, Data, and Location
- B. Guest Access, Security, Data, and Voice
- C. Guest Access, Security, Location, and Voice
- D. Guest Access, Data, Location, and Voice

Correct Answer: C

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#### QUESTION 5

Which of the following is not a feature of Cisco ONE software?

- A. Software license tied to hardware
- B. License portability and flexibility
- C. Access to innovation, upgrades and new capabilities
- D. Simple set of solutions in networks and cloud

Correct Answer: A

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