700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which three Cisco Collaboration applications are supported on the Cisco BE6000M and H platforms? (Choose three.)

A. Cisco Unified Communications Manager Express

B. Cisco Expressway

C. Cisco Unity Connection

D. Cisco Data Virtualization and Data Federation

E. Cisco Unified Communications Manager

F. Cisco Unified Contact Center Enterprise

Correct Answer: AEF

QUESTION 2

Which solution is the best fit for a midsize organization that requires an on-premises deployment for 250 users including 25 contact center agents, featuring voice and video calling, voicemail.paging: instant messaging, and presence?

A. Cisco BE6000H

B. Cisco BE6000S

C. Cisco Spark

D. Cisco WebEx Meeting Center

Correct Answer: A

QUESTION 3

Which statement that compares Cisco and Microsoft collaboration solutions is true?

A. Only Cisco offers an end-to-end collaboration solution that includes applications, endpoints, room systems, and infrastructure.

B. Microsoft Lync is free. Licenses are included in other Microsoft bundles so no incremental costs are required to deploy the full collaboration solution.

C. Only Cisco supports integration with third-party collaboration solutions.

D. Microsoft offers a complete solution including endpoints, business video, and soft clients.

Correct Answer: A

QUESTION 4

Which description of the Cisco Collaboration architecture is true\\'?

A. a flexible network framework designed to enable integration with the collaboration requirements of the customer

B. a flexible collaboration framework designed to support any customer and any user collaboration needs

C. a collaboration framework designed to support the collaboration needs of a typical large enterprise

D. a collaboration framework designed to integrate the existing customer collaboration functionalities with Cisco network infrastructure

Correct Answer: A

QUESTION 5

Which two business impacts do Cisco collaborative technologies bring to employee innovation? (Choose two.)

A. eliminating complexity and controlling costs

B. increasing time to market

C. enabling disparate teams to work together to solve problems

D. eliminating sales cycle time

E. enhancing communications with strategic partners and suppliers

Correct Answer: AE

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