



700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which three operational benefits are provided by Cisco Business Edition 6000? (Choose three.)

- A. support for multiple management platforms
- B. faster end-user adoption through collaboration process templates
- C. faster updates through smaller software packages
- D. reduced implementation risk through reference architectures and validated designs
- E. better user experience based on end-to-end architectural approach
- F. faster solution implementation due to preloaded and preconfigured collaboration applications

Correct Answer: BEF

QUESTION 2

Which option describes the endpoints that are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

- A. all Cisco voice and video endpoints except Cisco Telepresence room systems
- B. all Cisco voice and video endpoints except Cisco Telepresence EX Series and Cisco Telepresence room systems
- C. all Cisco voice and video endpoints except IEEE 802.11 Wi-Fi endpoints
- D. all Cisco voice and video endpoints

Correct Answer: D

QUESTION 3

Which four options are the main areas of Cisco Collaboration? (Choose four)

- A. virtual support
- B. flexibility
- C. conferencing
- D. customer collaboration
- E. unified communications
- F. social software
- G. collaboration endpoints



H. voicemail

Correct Answer: BCEG

QUESTION 4

How many devices are supported by the Cisco BE6000S model?

- A. 2500
- B. 1000
- C. 300
- D. 150

Correct Answer: A

QUESTION 5

Which licensing option gives the customer the highest value and best option to grow?

- A. Cisco UWL Enterprise
- B. Cisco UWL Standard
- C. Cisco UCL Professional
- D. Cisco UWL Professional

Correct Answer: D

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