700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

Pass Cisco 700-105 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.passapply.com/700-105.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Which way for customers to engage is preferred?

A. contact center

B. web

C. email

D. anywhere, anytime, any device using multiple communication channels

E. Cisco Telepresence

Correct Answer: D

QUESTION 2

Which Cisco online resource provides partners with the most comprehensive set of Cisco BE6000 sales materials that are aligned to the sales cycle?

A. Cisco Selling Collab Portal

B. Cisco Business Edition 6000 Product home page

C. Cisco Promotions and Incentive

D. Cisco BE6000 Partner Sales Guide

Correct Answer: A

QUESTION 3

Which option is a key challenge for customers and their IT teams caused by the evolution of communication tools?

A. skills of the IT teams

B. keeping the organizational structure unchanged while adapting to new collaboration solutions

C. fragmentation and complexity of collaboration tools

D. time for implementation of collaboration hardware

E. managing infrastructure that is not based on Cisco Collaboration

F. costs of collaboration

Correct Answer: D

QUESTION 4

Which four options are the main areas of Cisco Collaboration? (Choose four)

A. virtual support

B. flexibility

C. conferencing

D. customer collaboration

E. unified communications

F. social software

G. collaboration endpoints

H. voicemail

Correct Answer: BCEG

QUESTION 5

Which two operational benefits are provided by Cisco Business Edition 6000 virtualization? (Choose two.)

A. reduced risk because each application runs on a separate physical server

B. reduced costs through integrated management and a scalable platform

C. time savings through easy platform management

D. support for multiple management platforms

E. reduced costs through support for traditional TDM-based voice systems

Correct Answer: BC