700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which four options are the main areas of Cisco Collaboration? (Choose four)

A. virtual support

B. flexibility

C. conferencing

D. customer collaboration

E. unified communications

F. social software

G. collaboration endpoints

H. voicemail

Correct Answer: BCEG

QUESTION 2

Which three options are the most important business challenges experienced by midmarket customers\\'? (Choose three)

A. lack of in-house IT skills

B. available bandwidth for video

C. being local but competing globally

D. regulation and government policies

E. need for innovation

Correct Answer: ABC

QUESTION 3

How many devices are supported by the Cisco BE6000S model?

A. 2500

B. 1000

C. 300

D. 150

Correct Answer: A

QUESTION 4

What value does Cisco Business Edition 6000 bring to midmarket businesses?

A. enhanced collaboration functionalities by adding only few additional servers

B. affordable, advanced collaboration functionalities on a single server

C. colocation with the existing telephony system

D. adds video collaboration capabilities on top of the existing telephony system

Correct Answer: B

QUESTION 5

Which option describes the endpoints that are supported on applications that are included under the Cisco Business Edition 6000 umbrella?

A. all Cisco voice and video endpoints except Cisco Telepresence room systems

B. all Cisco voice and video endpoints except Cisco Telepresence EX Series and Cisco Telepresence room systems

C. all Cisco voice and video endpoints except IEEE 802.11 Wi-Fi endpoints

D. all Cisco voice and video endpoints

Correct Answer: D

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