700-039^{Q&As}

700-039$^{Q\&As}$

Advanced Collaboration Architecture Sales Engineer

Pass Cisco 700-039 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.passapply.com/700-039.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Which two of the following are reasons why it is important to clearly understand a customer\\'s business model when preparing the Cisco Collaboration Architecture proposal for that customer? (Choose two.)

A. It unveils the weaknesses of the customer\\'s business model

B. It defines CapEx and OpEx parameters for easier definition of value proposition.

C. It presents how collaboration can increase efficiency and value creation.

D. It helps to show how to improve ROI and TCO, and align them with Cisco Collaboration Architecture.

E. It helps to link Cisco Collaboration Architecture directly to that business model

Correct Answer: CE

QUESTION 2

Which list of the steps of migration is in the correct sequence?

A. Deploy Cisco Unified Communications service, deploy UC to the remote sites, deploy UC at the central site, deploy UC-ready IP infrastructure

B. Deploy UC-ready IP infrastructure, deploy Cisco Unified Communications service, deploy UC at the central site, deploy UC to the remote sites

C. Deploy UC-ready IP infrastructure, deploy Cisco Unified Communications service, deploy UC to the remote sites, deploy UC at the central site

D. Deploy Cisco Unified Communications service, deploy UC-ready IP infrastructure, deploy UC to the remote sites, deploy UC at the central site

Correct Answer: B

QUESTION 3

Which sequence of steps is correct for mapping business drivers with collaboration solutions?

A. Ask questions; present collaboration solution; map business drivers with collaboration solutions; aggregate the business drivers.

B. Ask questions; map business drivers with collaboration solutions; aggregate the business drivers; present collaboration solution.

C. Ask questions; map business drivers with collaboration solutions; present collaboration solution; aggregate the business drivers.

D. Ask questions; aggregate the business drivers; map business drivers with collaboration solutions; present collaboration solution.

Correct Answer: D

QUESTION 4

Where will an account manager find the largest source of case studies, whitepapers, demos, and vertical-oriented Information around Cisco Collaboration?

A. Collaboration Use Case

B. QuickStart for Cisco Collaboration

C. Cisco Competitive Edge Portal

D. Steps to Success

E. Cisco Collaboration business case

Correct Answer: E

QUESTION 5

Which of the following is a main business requirement in the financial services industry?

A. Reduce time to market for new innovative financial products

B. Integration of financial trading applications at the desktop

C. Customer retention

D. High-performance trading

E. Lower IT expenses through virtualization

Correct Answer: D

[700-039 PDF Dumps](#)   [700-039 Exam Questions](#)   [700-039 Braindumps](#)