700-039 $^{Q\&As}$

Advanced Collaboration Architecture Sales Engineer

Pass Cisco 700-039 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.passapply.com/700-039.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Which three options are important selling points for Cisco against Microsoft? (Choose three.)

A. Cisco provides unparalleled value to the managed service provider.

B. Cisco routers represent a competitive edge in remote offices.

C. Cisco has the maturity both in technology development and empirical deployment to scale to the requirements of large enterprises.

D. Cisco is well respected and is the only serious choice in collaboration.

E. Cisco better enables for mobility and deskless workers.

F. Cisco Unified Presence can be integrated with Microsoft Office Communicator and Microsoft Lync.

Correct Answer: CEF

QUESTION 2

Which three building blocks of the business model canvas help to achieve efficiency? (Choose three.)

A. key partners

B. key resources

C. revenue streams

D. channels

E. cost structure

F. customer segments

Correct Answer: ABE

QUESTION 3

Which three options are strengths of a business-focused CIO? (Choose three.)

A. Service delivery

B. Relationship building

C. Governance

D. Technical knowledge

E. Cost control

F. Industry knowledge

Correct Answer: BCF

QUESTION 4

Which option is a next-generation agent and supervisor desktop that offers a user-centric design to enhance customer care satisfaction along with a collaborative experience?

A. Cisco WebEx

B. Cisco SocialMiner

C. Cisco Finesse

D. Cisco Jabber

Correct Answer: C

QUESTION 5

You are discussing unified communications applications with a customer. The same customer has also been approached by ShoreTel. The customer feels that the ShoreTel solution lacks complexity and is easy to use.

Which response is best in this situation?

A. Cisco provides a converged architecture that is simple and easy to use.

B. Cisco provides a complete solution and superior applications, therefore the complexity increases.

C. The Cisco solution is complex, but Cisco has certified partners to provide practical advice and hands-on expertise.

D. Cisco continuously enhances interfaces to simplify system administration and provide ease-of- use.

Correct Answer: D

700-039 PDF Dumps   700-039 VCE Dumps   700-039 Study Guide