700-038^{Q&As}

Advanced Collaboration Architecture Field Engineer Exam

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QUESTION 1

Which of the following statements best describes the capability to enable any-to-any collaboration as one of the key Cisco collaboration differentiators?

A. Enable people to collaborate securely using any suitable endpoint device to exchange information

B. Enable a unique and effective collaboration workspace.

C. Enable voice, video, Web, and customer care collaboration applications across different cloud deployment models.

D. Enable seamless voice communication as standard for business communication.

Correct Answer: C

QUESTION 2

Which option leads to the development of high-level and detailed customer designs?

A. mapping collaboration maps with the Cisco Collaboration Architecture solutions

B. mapping collaboration maps with the customer\'s existing solutions

C. mapping collaboration maps with the customer assessment procedure

D. mapping collaboration maps with the customer business model

Correct Answer: A

QUESTION 3

Many tasks in an organization\'s processes require collaboration. Which two options will you need from the customer to evaluate the relevance and to properly position Cisco Collaboration Architecture? (Choose two.)

A. employee titles of people who are required to perform designated tasks

B. department titles of people who will perform these tasks

C. available network bandwidth between core processes departments

D. type of information to be shared between involved parties

E. importance and type of interaction between involved parties

Correct Answer: BD

QUESTION 4

How can the Cisco collaboration services layer of Cisco Collaboration Architecture help managers to measure KPIs?

A. The Cisco collaboration services layer is a standalone element of Cisco Collaboration Architecture and delivers services that directly improve business KPIs

B. Cisco collaboration services and infrastructure layers compose Cisco Collaboration Architecture that improves technical KPIs.

C. The Cisco collaboration services layer delivers additional performance information to demonstrate increased business performance.

D. Conferencing, IP communications, telepresence, and other Cisco collaboration services deliver additional information to show the increased business performance.

Correct Answer: C

QUESTION 5

Which three building blocks of the business model canvas help to achieve efficiency? (Choose three.)

A. revenue streams

B. key partners

C. key resources

D. channels

E. cost structure

F. customer segments

Correct Answer: BCE

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