700-037^{Q&As}

Advanced Collaboration Architecture Sales Specialist

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QUESTION 1

Who uses Cisco Show and Share and Cisco WebEx Social for gaining and sharing information?

A. Customer

B. Knowledge worker

C. Mobile worker and teleworker

D. Contact center agent

Correct Answer: C

Reference: http://www.cisco.com/en/US/prod/collateral/ps10680/ps10683/ps10668/ solution_overview_c22-698483.pdf

QUESTION 2

In which layer of the Cisco Collaboration Architecture do you find session and content management?

A. Endpoint device layer

B. Collaboration applications layer

C. Infrastructure layer

D. Collaboration services layer

Correct Answer: D

QUESTION 3

Which of the following deployment scenarios will be most suitable for a customer that requires full telephony feature transparency, requires high availability and has two sites with 3000 IP phones connected via a low-delay connection?

A. Intermedia engine solution

B. Multisite WAN with centralized call processing

C. Multisite WAN with distributed call processing

D. Clustering over the IP WAN

Correct Answer: D

QUESTION 4

Which option aligns licensing to these three key role-based licenses: Power User, Information Work, and Officer Worker?

A. Right-to-Use Licenses

B. Cisco Unity Connection 9. 0 Licensing

C. Cisco Unified Workspace Licensing

D. Device License Units

Correct Answer: C

QUESTION 5

Which list of the steps of migration is in the correct sequence?

A. Deploy Cisco Unified Communications service, deploy UC to the remote sites, deploy UC at the central site, deploy UC-ready IP infrastructure

B. Deploy UC-ready IP infrastructure, deploy Cisco Unified Communications service, deploy UC at the central site, deploy UC to the remote sites

C. Deploy Cisco Unified Communications service, deploy UC-ready IP infrastructure, deploy UC to the remote sites, deploy UC at the central site

D. Deploy UC-ready IP infrastructure, deploy Cisco Unified Communications service, deploy UC to the remote sites, deploy UC at the central site

Correct Answer: D

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