

700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

Which	WohEv	Contor	hac	nrogram	and	campaign	management?
VVIIICII	vveb⊏x	Center	11a5	program	anu	Campaign	management

- A. Event Center
- B. Meeting Center
- C. Training Center
- D. Support Center

Correct Answer: A

QUESTION 2

What is a unique feature of Expressway?

- A. Support of unified communications with contact center.
- B. Message, meet and calling for cloud-based solutions.
- C. Persistent content available to room participants.
- D. Firewall traversal for premise based solutions.

Correct Answer: D

QUESTION 3

What is a common human resources line of business need?

- A. Surpassing the increased service expectations from consumers.
- B. Decreasing low office utilization.
- C. Improving online experiences.
- D. Increasing employee retention.

Correct Answer: A

QUESTION 4

What type of solution includes both premise and cloud components?

- A. Persistent
- B. Hybrid



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D. Dedicated

Correct Answer: B

QUESTION 5

According to PWC, how many patients are willing to meet with a physician on video?

A. 30%

B. 50%

C. 80%

D. 60%

Correct Answer: C

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