



700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

What is a common manufacturing industry need?

- A. Building guest loyalty through customer satisfaction.
- B. Offering more ways for students to connect to experts.
- C. Addressing increased global competition.
- D. Simplifying personal services for customers.

Correct Answer: D

QUESTION 2

Which call control solution is designed for advanced video routing on video-only networks?

- A. UCM
- B. HCS
- C. Spark
- D. Expressway

Correct Answer: D

QUESTION 3

What is a function of a conferencing solution?

- A. To provide an audio and video interface for the user.
- B. To join 3 or more participants in a meeting.
- C. To schedule calls.
- D. To act as a traffic cop for network communication.

Correct Answer: B

QUESTION 4

What type of endpoint is loaded on a tablet, smartphone, laptop or desktop PC?

- A. Immersive system
- B. Mobile client



C. Room system

D. Desktop system

Correct Answer: B

QUESTION 5

What can a Cisco solution enable an energy industry customer to do?

A. Exchange patient information with specialists more quickly.

B. Accelerate loan approvals.

C. Increase guest attraction with reliable services.

D. Increase the speed of repairing and replacing aging infrastructure.

Correct Answer: D

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