



# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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#### QUESTION 1

What is a function of an endpoint?

- A. To act as a traffic cop for network communication.
- B. To provide an audio and video interface for the user.
- C. To join 3 or more participants in a meeting.
- D. To schedule calls.

Correct Answer: B

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#### QUESTION 2

What can a Cisco solution enable a travel leader line of business customer to do?

- A. Keep employees up-to-date on regulatory requirements.
- B. Provide a face-to-face experience that makes the work stream productive.
- C. Improve access to primary and specialist caregivers.
- D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

Correct Answer: D

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#### QUESTION 3

Which call control solution is designed for advanced video routing on video-only networks?

- A. UCM
- B. HCS
- C. Spark
- D. Expressway

Correct Answer: D

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#### QUESTION 4

Which cloud-based call control solution supports unified communications and contact center?

- A. Spark
- B. UCM



C. Expressway

D. HCS

Correct Answer: D

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#### QUESTION 5

What is a common government or public sector industry need?

A. Providing lifelong learning opportunities.

B. Addressing higher citizen expectation for communications, services and information access.

C. Streamlining production processes for more efficient supply chains.

D. Addressing cost, quality and access to healthcare for patients.

Correct Answer: B

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