



# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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#### QUESTION 1

Which system uses Intelligent Audio to cancel out background noise?

- A. DX70
- B. Spark
- C. Jabber
- D. DX80

Correct Answer: D

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#### QUESTION 2

What is a common human resources line of business need?

- A. Surpassing the increased service expectations from consumers.
- B. Decreasing low office utilization.
- C. Improving online experiences.
- D. Increasing employee retention.

Correct Answer: A

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#### QUESTION 3

What can a Cisco solution enable a travel leader line of business customer to do?

- A. Keep employees up-to-date on regulatory requirements.
- B. Provide a face-to-face experience that makes the work stream productive.
- C. Improve access to primary and specialist caregivers.
- D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

Correct Answer: D

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#### QUESTION 4

Which call control solution is designed for advanced video routing on video-only networks?

- A. UCM
- B. HCS



C. Spark

D. Expressway

Correct Answer: D

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#### QUESTION 5

According to PWC, how many patients are willing to meet with a physician on video?

A. 30%

B. 50%

C. 80%

D. 60%

Correct Answer: C

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