



700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

What is a unique feature of Spark?

- A. Firewall traversal for premise-based solutions.
- B. Persistent content available to room participants.
- C. Advanced video routing on video-only networks.
- D. Support of unified communications with contact center.

Correct Answer: B

QUESTION 2

Which room system can also function as a white board?

- A. MX800
- B. Spark Board
- C. SX20
- D. SX10

Correct Answer: B

QUESTION 3

Which endpoint solutions is used in a conference room or training room?

- A. Room system
- B. Desktop system
- C. Mobile client
- D. Immersive system

Correct Answer: A

QUESTION 4

What products make up a hybrid call control solution?

- A. UCM, WebEx and VCS
- B. UCM, Expressway and Spark



C. VCS, Expressway and Spark

D. WebEx, Spark and Expressway

Correct Answer: B

QUESTION 5

What can a Cisco solution enable a manufacturing industry customer to do?

A. Collaborate with other educational institutions and organizations.

B. Improve collaboration between employees and branch offices.

C. Improve access to interpreters for specialized languages.

D. Accelerate production issue resolution.

Correct Answer: B

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