



700-020^{Q&As}

Cisco Video Sales Essentials

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QUESTION 1

What can a Cisco solution enable a human resources line of business customer to do?

- A. Increase sales while lowering costs.
- B. Deploy and manage training company-wide.
- C. Reduce real estate costs and environmental impact.
- D. Encourage or enforce employees to follow guidelines when booking travel.

Correct Answer: B

QUESTION 2

What is a common human resources line of business need?

- A. Surpassing the increased service expectations from consumers.
- B. Decreasing low office utilization.
- C. Improving online experiences.
- D. Increasing employee retention.

Correct Answer: A

QUESTION 3

What can a Cisco solution enable a manufacturing industry customer to do?

- A. Collaborate with other educational institutions and organizations.
- B. Improve collaboration between employees and branch offices.
- C. Improve access to interpreters for specialized languages.
- D. Accelerate production issue resolution.

Correct Answer: B

QUESTION 4

Which premise-based conferencing solution works with Conductor, TMS and WebEx to create a CMR Hybrid solutions?

- A. MSE8000
- B. Cisco Meeting Server



C. TelePresence Server

D. Spark

Correct Answer: B

QUESTION 5

What is a common manufacturing industry need?

A. Building guest loyalty through customer satisfaction.

B. Offering more ways for students to connect to experts.

C. Addressing increased global competition.

D. Simplifying personal services for customers.

Correct Answer: D

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