



# 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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#### QUESTION 1

Which premise-based conferencing solution is designed for highly scalable meetings, with servers designed for highly scalable meetings, with servers that can be deployed across an enterprise without financial penalty?

- A. Telepresence Server
- B. Spark
- C. WebEx
- D. Cisco Meeting Server

Correct Answer: D

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#### QUESTION 2

Which system uses Intelligent Audio to cancel out background noise?

- A. DX70
- B. Spark
- C. Jabber
- D. DX80

Correct Answer: D

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#### QUESTION 3

Which endpoint provides the highest quality and most natural meeting experience?

- A. MX200
- B. MX800
- C. SX10
- D. IX5000

Correct Answer: D

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#### QUESTION 4

Which mobile endpoint is designed to work with Cisco Meeting Server?

- A. Spark



B. Jabber

C. CMA

D. WebEx

Correct Answer: C

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#### QUESTION 5

According to McKinsey, how many banking transactions will be conducted through self-service and digital channels by 2019?

A. 75%

B. 25%

C. 45%

D. 95%

Correct Answer: A

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