



# 700-001<sup>Q&As</sup>

Cisco Video Solution Sales Representative

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#### QUESTION 1

What is shown on the Cisco Tele Presence Active Presence screen layout?

- A. Active participant full screen, other participants picture-in-picture along the bottom.
- B. One person on the screen at a time.
- C. Four other sites, one in each quadrant of the screen.
- D. Self-view.

Correct Answer: A

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#### QUESTION 2

Which option contributes to the market leadership that Cisco enjoys?

- A. Android technology
- B. broad end-to-end communications solutions portfolio.
- C. Internet of Things
- D. partnerships with competitor

Correct Answer: B

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#### QUESTION 3

Which product sits outside the firewall?

- A. Cisco Expressway Core.
- B. Cisco VCS Control.
- C. Cisco Unified Communications Manager.
- D. Cisco Expressway edge.

Correct Answer: D

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#### QUESTION 4

Which product is JITC certified?

- A. Expressway Core
- B. Expressway Edge



C. VCS Control

D. Unified Communications Manager

Correct Answer: C

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#### QUESTION 5

Which two room systems support Speaker Track 60? (Choose two.)

A. MX950

B. MX800

C. MX700

D. MX300 G2

E. MX200 G2

Correct Answer: BC

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